

City of Fayetteville Staff Review Form

2018-0746

Legistar File ID

1/3/2019

City Council Meeting Date - Agenda Item Only

N/A for Non-Agenda Item

David Dayringer

12/13/2018

FIRE (300)

Submitted By

Submitted Date

Division / Department

Action Recommendation:

Approval of a resolution to purchase a new ladder fire apparatus for use by the Fayetteville Fire Department from G & W Diesel/EVS through the Houston-Galveston Area Council (HGAC) Contract # FS12-17 Member #14-3975. The purchase amount will be \$1,178,986.00 plus the performance and payment bond cost of \$3,220.00 for a total of \$1,182,206.00 using the bonded pre-pay net discount; Approval of a Contingency in the amount of \$25,000; And Approval of a Budget Adjustment.

Budget Impact:

4470.300.8300-5802.00

Sales Tax Capital

Account Number

Fund

03019.1

Fire Apparatus Purchases

Project Number

Project Title

Budgeted Item? Yes

Current Budget \$ 1,000,000.00

Funds Obligated \$ -

Current Balance \$ 1,000,000.00

Does item have a cost? Yes

Item Cost \$ 1,182,206.00

Budget Adjustment Attached? Yes

Budget Adjustment \$ 213,706.00

Remaining Budget \$ 31,500.00

V20180321

Purchase Order Number: _____

Previous Ordinance or Resolution # _____

Change Order Number: _____

Approval Date: _____

Original Contract Number: _____

Comments: With approval of contingency funds of \$25,000, the total funds needed will be \$1,207,206. ACT 833 Funds will be utilized for the purchase. The Budget Adjustment will allow for funds in Capital Project: Fire Apparatus Purchases Project #03019.1.



MEETING OF JANUARY 3, 2019

TO: Mayor and City Council
FROM: David Dayringer, Fire Chief
DATE: December 13, 2018

SUBJECT: Approval of a resolution to purchase a new ladder fire apparatus for use by the Fayetteville Fire Department; Approval of a Contingency in the amount of \$25,000; And Approval of a Budget Adjustment

RECOMMENDATION:

Approval of a resolution to purchase a new ladder fire apparatus for use by the Fayetteville Fire Department from G & W Diesel/EVS through the Houston-Galveston Area Council (HGAC) Contract # FS12-17 Member #14-3975. The purchase amount will be \$1,178,986.00 plus the performance and payment bond cost of \$3,220.00 for a total of \$1,182,206.00 using the bonded pre-pay net discount; Approval of a Contingency in the amount of \$25,000; And Approval of a Budget Adjustment.

BACKGROUND:

We will be replacing (fleet recommendation) unit 36, a 2004 E-1 Cyclone II Ladder Apparatus (Ladder 4). The replacement will be a 2019 Pierce Velocity Ladder Apparatus. The Fire Department's internal equipment committee has spent almost a year in developing specifications to customize a fire truck for Fayetteville's unique features such as narrow streets and mountainous terrain. This makes it the best buy for the City. They have chosen a unit from Pierce Manufacturing through G&W Diesel/EVS.

DISCUSSION:

The unit proposed for purchase is a 2019 Pierce Velocity Ladder Apparatus. The truck is designed and built to National Fire Protection Association (NFPA) 1901, Standard for Fire Apparatus. By adhering to these standards, the Fire Department is assured of getting the necessary required equipment.

BUDGET/STAFF IMPACT:

The quote from G&W Diesel/EVS through the HGAC Contract # FS12-17 is for one Pierce Velocity Ladder Apparatus for \$1,222,129 with pre-payment discount of \$43,143 minus the cost of \$3,220 for the Performance and Payment Bond. This makes the amount \$1,182,206. With approval of contingency funds of \$25,000, the total funds needed will be \$1,207,206. The Budget Adjustment will allow for funds in Capital Project: Fire Apparatus Purchases Project #03019.1. The approval of the Budget Adjustment will utilize current Act 833 funding and allow for the purchase of the new fire apparatus in January to receive the discount price before the February apparatus price increase. The purchase must occur prior to re-appropriations. This will enable the discounted purchase to occur.

ATTACHMENTS:

Purchasing Documentation; Budget Adjustment



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.:

FS12-17

Date Prepared:

11/08/18

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	City of Fayetteville, Fire Dept	Contractor:	Emergency Vehicle Specilists
Contact Person:	Tom Good	Prepared By:	Scott Jones
Phone:	479-575-8365	Phone:	479-422-6800
Fax:		Fax:	
Email:	tgood@fayetteville-ar.gov	Email:	sjones@gwevs.com

Product Code:	TA05	Description:	Pierce Enforcer Chassis, 4 Door Full tilt Aluminum Cab & Body Tandem 110' Rear Platform
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$901,609.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
101 Add L Frame Liner	\$1,729.00	179 Spare Wiring x 7	\$840.00
106 TAK 4 Suspension	\$15,969.00	180 Radio Weatherband	\$1,168.00
119 Mud Flaps	\$578.00	183 Install Customer MDT with Wiring	\$993.00
120 Wheel Chocks and Mounts	\$921.00	191 Camera System Sides and Rear MUX	\$2,151.00
125 Air inlet	\$690.00	195 Camera Stabilizer Placement	\$5,617.00
133 Detroit DD13 to Cummins ISX	\$15,835.00	197 Intercome System	\$5,216.00
143 Add Extended Bumper	\$2,641.00	199 Intercom Wired x 5	\$2,535.00
145 Bumper Tray With Cover	\$1,014.00	203 Kussmaul Charger	\$1,746.00
147 Linex Bumper Coating	\$398.00	207 Auto Eject 15 AMP	\$491.00
153 Mounting Plate Engine Tunnel	\$404.00	211 320 AMP Alternator	\$3,230.00
164 Upgrade SCBA Bracket Hands Free x 4	\$2,924.00	Subtotal From Additional Sheet(s):	\$132,586.00
173 Enforcer to Velocity	\$42,482.00	Subtotal B:	\$242,158.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
		Subtotal From Additional Sheet(s):	\$83,183.00
		Subtotal C:	\$83,183.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). **For this transaction the percentage is:** 7.27%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	1	X Subtotal of A + B + C:	1226950	=	Subtotal D:	\$1,226,950.00
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E. H-GAC Order Processing Charge (Amount Per Current Policy) **Subtotal E:** \$2,000.00

F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation

Description	Cost	Description	Cost
Chassis Pre-Payment Discount		Good Customer Discount	-\$6,821.00
100% Pre-Payment Discount	-\$43,143.00	Trade-in Allowance	
Performance Bond	\$3,220.00	Subtotal F:	-\$46,744.00

Delivery Date: **G. Total Purchase Price (D+E+F):** \$1,182,206.00

PROPOSAL FOR FURNISHING FIRE APPARATUS

November 8, 2018

City of Fayetteville, AR Fire Department

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Emergency Vehicle Specialists, at its home office in Memphis, Tennessee, the apparatus and equipment herein named and for the following prices:

One (1) Pierce 110' Aerial Platform Mounted on an Velocity FR Chassis Per Our Proposal	\$ 1,222,129.00
Prepay Discount Available with Payment at time of order	(43,143.00)
Performance Bond	3,220.00
Total Price if Check is received with order	Total \$ 1,182,206.00

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 12 months after receipt of this order and the acceptance thereof at our office at Memphis, Tennessee, and to be delivered to you at 303 W Center St, Fayetteville Ar.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 80 days from date, the right is reserved to withdraw this proposition.

Emergency Vehicle Specialists, Inc.

By: Scott Jones
AUTHORIZED SALES REPRESENTATIVE
Scott Jones

