

**City of Fayetteville Staff Review Form**

**2020-0938**

**Legistar File ID**

**11/17/2020**

City Council Meeting Date - Agenda Item Only  
N/A for Non-Agenda Item

Sara Glenn

10/23/2020

FLEET OPERATIONS (770)

**Submitted By**

**Submitted Date**

**Division / Department**

**Action Recommendation:**

A resolution to authorize the purchase of a 20,000-pound truck lift for the Sourcewell price of \$37,488.86 through Mohawk Lifts of Amsterdam, NY.

**Budget Impact:**

9700.770.1910-5801.00

Shop

Account Number

Fund

Project Number

Project Title

**Budgeted Item?** Yes

Current Budget \$ 169,782.00

Funds Obligated \$ -

Current Balance **\$ 169,782.00**

**Does item have a cost?** Yes

Item Cost \$ 37,488.86

**Budget Adjustment Attached?** No

Budget Adjustment

Remaining Budget **\$ 132,293.14**

V20180321

**Purchase Order Number:** \_\_\_\_\_

**Previous Ordinance or Resolution #** \_\_\_\_\_

**Change Order Number:** \_\_\_\_\_

**Approval Date:** \_\_\_\_\_

**Original Contract Number:** \_\_\_\_\_

**Comments:**



**MEETING OF NOVEMBER 17, 2020**

**TO:** Mayor and City Council  
**THRU:** Terry Gulley, Director of Transportation  
**FROM:** Sara Glenn, Fleet Operations Superintendent  
**DATE:** October 23, 2020  
**SUBJECT: Purchase of a Truck Lift for the Fleet Shop**

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**RECOMMENDATION:**

Council approve the purchase of a 20,000-pound truck lift for the Sourcewell price of \$37,488.86 through Mohawk Lifts of Amsterdam, NY.

**BACKGROUND:**

Fleet currently has a truck lift that is rated for 15,000-pounds. This lift is utilized in the bay of our technician that is responsible for the 150 light-medium duty trucks. Over the years these types of vehicles have slowly gotten heavier, especially when utility bodies are included.

**DISCUSSION:**

Fleet's current lift is no longer safe to lift many of light-medium duty trucks and have a technician work underneath it. The only other option is to move to the large parallelogram, which is often being used for the heavy trucks. This is causing wait times for technicians and longer down times for vehicles.

Providing the 20,000-pound lift will relieve any kind of wait or back up for the large lift and it will be safer. This new lift includes a weight gauge to ensure the vehicle is not over the limit prior to it being lifted. Fleet values the hard work and skills of our technicians, we want to ensure their safety and upgrading to this lift is one way we can do that.

**BUDGET/STAFF IMPACT:**

Fleet has ample funds for this purchase due to the decision to wait on different item.

**Attachments:**

Sourcewell Quote from Mohawk Lifts  
Example photo of current lift



Vendor: **MOHAWK RESOURCES LTD**  
 65 Vrooman Ave, PO Box 110  
 Amsterdam, NY 12010  
 Phone: 800-833-2006 Fax: 518-842-1289  
 Contact: Zach Perlstein x 1600  
 Email: [zach@mohawklifts.com](mailto:zach@mohawklifts.com)

## QUOTATION

Quote No: F'VILLE(TP20-AR)  
 Quote Date: 10/21/2020  
 Good Through 12/20/2020



**Sourcewell Contract #**  
**013020-MRL**  
**04/14/2020 - 04/13/2024**

BILL TO
Winston McGowan City of Fayetteville Fleet Operations 113 W Mountain Rd., Fayetteville AR 72701 479-444-3496 wmcgowan@fayetteville-ar.gov

SHIP TO
Winston McGowan City of Fayetteville Fleet Operations 113 W Mountain Rd., Fayetteville AR 72701 479-444-3496 wmcgowan@fayetteville-ar.gov

Shipping Method	Shipping Terms	Lead Time	Payment Terms
Best Way	FOB Destination, Freight Prepaid	10-14 Weeks ARCO*	Net 30

Part Number	Description	Qty	List Price	Purchase Price	Total
020-020-000	TP-20 - 20,000lb Cap 2-Post - 3 Stage Arms	1	\$ 39,275.00	\$ 33,118.35	\$ 33,118.35
Installation	Installation	1	\$ 2,625.00	\$ 2,625.00	\$ 2,625.00
020-011-015	In-Floor Hydraulic Lines (Stainless Steel), TP-20	1	\$ 895.00	\$ 754.70	\$ 754.70
601-440-019	Weight Indicating Pressure Gauge (TP-20, TP-26, TP-30) 4" Diameter	1	\$ 175.00	\$ 147.57	\$ 147.57
009-030-043	Two Post Swing Arm Head Guard (Set of 4)	n/c	\$ 40.00	\$ 33.73	No Charge
ZZ1035-A-005	Lift Pad - Rubber - Adjustable Screw Type - 8" to 11-1/8" Adj. Riser (LC12/LMF / TP16 / TP18 / TP20)	4	\$ 250.00	\$ 210.81	\$ 843.24

\*After Receipt of Completed Order - When applicable, includes signed quote, data sheets and receipt of required payment

**NOTES:**

<b>SUBTOTAL</b>	\$ 37,488.86
Sales Tax (if applicable)	
Credit Card Fee**	
<b>TOTAL</b>	<b>\$ 37,488.86</b>

Click here for Mohawk Resources Federal Form W-9: [www.mohawklifts.com/Mohawk-W9](http://www.mohawklifts.com/Mohawk-W9)

*This quotation is subject to the terms and conditions noted on the following page*

**FINANCING OPTIONS**

FINANCE TO OWN - \$1 BUYOUT			
24 mo	36 mo	48 mo	60 mo
\$1,682.72	\$1,148.81	\$888.86	\$733.32
FIRST YEAR SECTION 179 TAX DEDUCTION**			(\$13,121.10)
<b>COST AFTER SECTION 179 TAX SAVINGS</b>			<b>\$ 24,367.76</b>

\*\*Assumes 35% Tax Rate

This example was provided to Mohawk Lifts by GreatAmerica Financial Services ("GreatAmerica"), to whom we regularly refer certain customers interested in financing purchases from us. Actual financing terms and arrangements are proposed by GreatAmerica at the time of credit application. Mohawk does not participate in the credit application or credit decision process, which is solely between our customer and GreatAmerica. Mohawk does not have any ownership interest in Great America and Mohawk does not receive any referral fees or other compensation from GreatAmerica. Our referral to GreatAmerica is solely as a convenience to our customers interested in financing purchases from Mohawk. It is not a condition of this transaction that the customer finance its purchase or finance with GreatAmerica.

**TERMS AND CONDITIONS**

This order is subject to the General Terms and Conditions of Sale and Warranties found at [www.mohawklifts.com/terms](http://www.mohawklifts.com/terms) and [www.mohawklifts.com/warranty](http://www.mohawklifts.com/warranty)

**Terms and Conditions of this signed quote/proposal to govern Transaction until such time as said Contract is executed between Mohawk Resources Ltd and Suffolk.**

**Delivery and Installation**

- A fork truck must be supplied at the offload site to unload the equipment from the freight carriers' trailer and if applicable for the installation.
- The Customer is responsible for inspecting all Products at the time of delivery and before signing the delivery receipt, freight bill, or bill of lading. Should the customer determine at the time of delivery that any items are damaged or missing the Customer must note the item, discrepancy, or condition on the delivery receipt, freight bill, or bill of lading. Mohawk is not responsible for missing or damaged products when the Customer has signed the delivery receipt, freight bill, or bill of lading in good condition.
- Quoted installation does not include electrical hook-up or any concrete work which may be required. Electrical and any concrete work that may be required must be preformed prior to installer's appointment date.
- Quoted Installation does not include any unforeseen circumstances such as plumbing, electrical, in floor heat, rebar, steel structures, drain, or drain slopes in the existing floor. Installation price is subject to change if the lift is unable to be installed at the time of scheduled appointment, if the shop condition is not ready for installation (lack of adequate concrete, no electrical service, etc), or any other condition which would require additional return trips by the installer.
- Price does not include Sales tax (unless applicable), duties, brokerage, or any other fees.
- Any and all permits, licenses, fees, etc. are the Customers' responsibility

**PAYMENT**

Payment for your equipment, including installation, is due with order or prior to shipping.

Payment can be made by certified check or wire transfer.

**\*\*VISA or MasterCard** accepted for orders less than \$18,000.00. A 3.25% processing fee will apply.

**Acknowledged and Accepted by:**

Signature: Will accept PO in place of signature Date: \_\_\_\_\_  
Name (printed): \_\_\_\_\_ Title: \_\_\_\_\_  
Phone: \_\_\_\_\_ Email: \_\_\_\_\_

**To place your order, please return a signed copy of the quote to:**

MOHAWK RESOURCES LTD.  
PO Box 110, Amsterdam, NY 12010  
Email [orders@mohawklifts.com](mailto:orders@mohawklifts.com) or Fax 518-842-1289

***BUY ONCE. BUY RIGHT. BUY A MOHAWK!***

Below is an example of Fleet's current lift attempting to lift a truck for the technician to service it. As you can see, the lift is over its weight limit and struggling to lift the truck.

